

## Message Text

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47

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DRAFTED BY JWSWIHART EUR/WE:

APPROVED BY EUR/WE - HGMOEN

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R 191613Z FEB 76

FM SECSTATE WASHDC

TO HYDRANAUTICS GOLETA CALIFORNIA TELEX 658445

UNCLAS STATE 040101

FOLLOWING RECEIVED FROM AMERICAN CONSULATE TRIESTE ITALY  
17 FEB.

QUOTE

RE TRADE MISSION CONTACTS TRIESTE PLEASE SEND A COMPLETE  
SET OF LITERATURE AND BROCHURES TO THE FOLLOWING:

AA - ITALCANTIERI S.P.A.

CORSO CAVOUR 1

34100 TRIESTE, ITALY

ATTN: DOTT. ING. LORENZO PONTI

SPECIAL INTEREST: PANEL LINE BROCHURE, ITALCANTIERI INTENDS  
TO ORDER TWO PANEL LINES BY JULY/AUG 76 FOR THEIR YARDS  
IN GENOVA SESTRI AND CASTELLAMARE DI STABIA.

BB - ARSENALE TRIESTINO SAN MARCO

PASSAGGIO S. ANDREA 11

34100 TRIESTE

DR. LORENZO PALOMBA, MANAGING DIRECTOR

AND MR. NICOLO SCHILLER, TECHN. OFFICE ASSISTANT MANAGER  
PACKAGE OF DRAWINGS IN MAIL TODAY. PLEASE LOOK AT CHAIN  
JACK LIFTING SOLUTION FOR 4,000 TON DECK STRUCTURE OF  
PIPE LAYING VESSEL MINIMUM 1,000 TON LIFT DESIRED. WILL  
DISCUSS BY PHONE AFTER YOU RECEIVE PACKAGE.

CC - METALSTRUTTURE S.P.A.

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P.O. BOX 76

UDINE, ITALY  
ATTN DR. ING. GUIDO ROMANELLI  
PACKAGE OF GENERAL BROCHURES WITH DETAILS OF CHAIN JACK,  
TRANSLIFT AND GRIPPER JACK APPLICATIONS.

DD - CANTIERI ALTO ADRIATICO S.P.A.  
VIA TRIESTE 6  
MUGGIA (TRIESTE)  
ATTN: DR. ING. EMANUELLE NOE  
DIRETTORE DI PRODUZIONE  
COMPLETE PACKAGE OF LITERATURE INCLUDING PANEL LINE. SPECIAL  
INTEREST TRANSLIFT.

EE - ENGINEERING AND MARINE AGENCY S.P.A.  
VIA MACHIAVELLI  
TRIESTE  
ATTN: CAPT GIORGIO LUPI AND CAPT JUNG MATTHIAS  
TWO FULL SETS OF EVERITHING. POTENTIALLY GOOD AGENT.

PLEASE SEND EVERYTHING IMMEDIATELY AND REFER TO MY  
TRADE MISSION MEETING IN COVER LETTER. I LIKE TO FOLLOW  
UP SOME IN TWO WEEKS WHEN I'LL BE IN AREA AGAIN.  
TONIGHT IN GENOA. REGARDS. AL SCHMIDT.

INTERESTED PARTY.

UNQUOTE JW SWIHART DEPT OF STATE WASH DC

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